

VertexPlus Technologies

Helping in rapid growth in the IT sector



Objects of the Issue

1. To Meet Working Capital Requirement
2. General Corporate Purpose
3. To Meet the Issue Expenses

Corporate Feature



Vertexplus Technologies Limited is engaged in consulting, outsourcing, infrastructure, and digital solutions and services

Vertexplus Technologies Limited is an ISO 9001:2015 and ISO/IEC 27001:2013 certified Information Technology company. The company is engaged in consulting, outsourcing, infrastructure, and digital solutions and services. Over the years, the company has gained experience across various industries and sectors. Vertexplus collaborates with companies to fulfill their ever-evolving Information Technology needs and support their business with its enabling solutions to strengthen their current capabilities and build pathways for sustainable growth. Vertexplus ensures quality and time delivery in the most cost-effective manner to determine the success of complex enterprise projects through five delivery models: Off-shore Model, On-site Model, Hybrid Model, Global Model, Strategic Partnerships.

Vertexplus Technologies Limited is coming out with an SME IPO. It will issue 14,79,600 equity shares of Rs. 10 each. Price Band is Rs. 91-96 per share. It will raise Rs. 14.20 crore through this IPO. The issue opens on March 02, 2023, and will close on March 06, 2023. The minimum application is to be made for 1200 shares and in multiples thereon, thereafter. Post allotment, shares will be listed at NSE SME. Beeline Capital Advisors Private Limited is the Sole Lead Manager of the Issue and Skyline Financial Services Private Limited is the Registrar to the issue.

VertexPlus endeavours to bring together creativity and knowledge with positive business strategy to furnish the requirements of diverse customers with an inclusive range of products and services which are comprehensive and cost effective so that the client can focus on their core-competencies to improve or expand their businesses. VertexPlus has worked for numerous industries, realized their true potential and scale to global recognition.

The company powers up enterprises to think be-

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Vertexplus Technologies IPO Details

Issue Opens	March 02, 2023
Issue Closes	March 06, 2023
Issue Size	14,79,600 Equity Shares
Price Band	Rs 91 to 96/-Per Equity Share
Face value	Rs 10.00/-Per Equity Share
QIB Quota (including Anchor Reservation)	7,02,000 Equity shares
HNI Quota	2,11,200 Equity shares
Retail Quota	4,92,000 Equity Shares
Market Maker Quota	74,400 Equity Shares
Lead Manager	Beeline Capital Advisors Pvt. Ltd.
Registrar	Skyline Financial Services

STRENGTHS

- Global Delivery Network
- Leveraging the experience of the Promoter
- Existing Client Relationship
- Diversified Customer Base and Revenue Sources
- Increasing the Efficiency and Knowledge of Employees



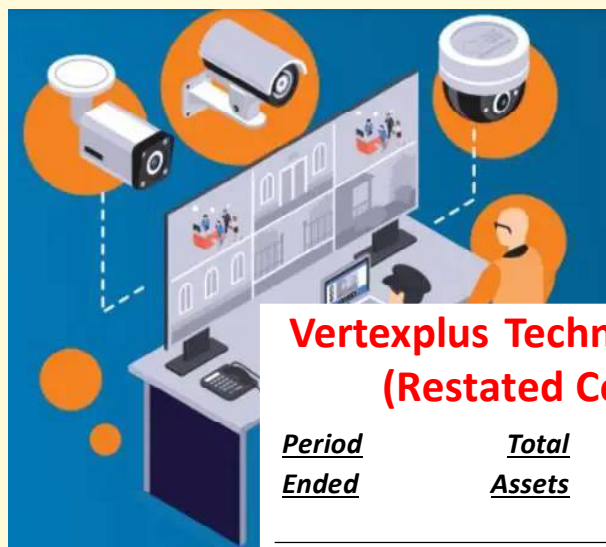
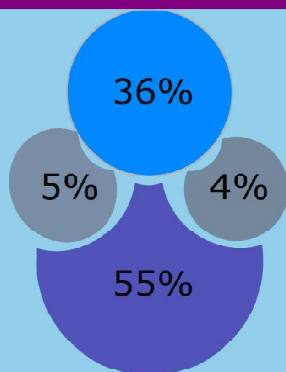
India is the topmost offshoring destination for IT companies across the world. Having proven its capabilities in delivering both on-shore and off shore services to global clients, emerging technologies now offer an entire new gamut of opportunities for top IT firms in India. Indian IT & business services industry is expected to grow to US\$ 15.93 billion by 2025.

The IT & BPM sector has become one of the most significant growth catalysts for the Indian economy, contributing significantly to the country's GDP and public welfare. The IT industry accounted for 8% of India's GDP in 2020, and it is expected to contribute 10% to India's GDP by 2025.

Service Groups

Revenue in millions
(FY22)

- Technology
- Consulting
- Infrastructure
- Outsourcing



Promoters of Vertexplus Technologies



Mr. Sandeep K. Pahariya : Mr. Sandeep K. Pahariya, Founder Director at VertexPlus has an experience in IT industry spanning over 24 years. He leads the global operations including but not limited to strategic planning, team mentoring and business administration. His expertise in business expansion, planning and innovation in the technology helps achieve organization goals and clients' business goals. He holds a Master's Degree in International Business

Management along with many professional certifications from C-DAC, IIQM and other institutions with exceptional knowledge in multiple technology domains. Before stating his entrepreneurship journey, he has also contributed to the industry by working with some of the leading IT companies.

Mrs. Niru Pahariya : Mrs. Niru Pahariya is the Whole Time Director of the Company. She holds a Bachelor degree in Commerce and Diploma in Naturopathy and Yoga. She was originally appointed on the Board in 2010 as Director, and further designated as the Whole-Time Director of the Company in September 2022 for a period of 5 years, liable to retire by rotation. She has an experience of twelve years in administration and human resources.



Vertexplus Technologies Limited Financial Information (Restated Consolidated) Amount in Rs. Lakhs

<u>Period Ended</u>	<u>Total Assets</u>	<u>Total Revenue</u>	<u>Profit After Tax</u>	<u>NetWorth</u>	<u>Reserve and Suplus</u>	<u>Total Borrowing</u>
31-Mar-20	989.7	1,963.92	61.23	380.37	379.37	209.55
31-Mar-21	1,103.71	2,025.61	104.98	487.15	486.15	227.4
31-Mar-22	1,308.76	2,132.04	186.05	673.11	273.11	279.15

yond the ordinary through an integrated, intelligent, technology stack that automates the processes and accelerates the operations. From small programming assignments, to an intensely complex project, or a niche solution, it is fully equipped to develop dynamic, integrated applications & systems that enable business to succeed, scale, expand along the measures they set for current and envision for ahead.

On financial front, the company is increasing its revenue and profit. For the period ended September 30, 2022, company's Total Consolidated Income and Restated Consolidated net profit were Rs. 1091.71 Lakhs and Rs. 91.26 Lakhs respectively. For the year ended March 31, 2022, our Company's Total Consolidated Income and Restated Consolidated net profit were Rs. 2132.04 Lakhs and Rs. 186.05 Lakhs respectively. For the year ended March 31, 2021, company's Total Consolidated Income and Restated Consolidated net profit was Rs. 2025.61 Lakhs and Rs. 104.98 Lakhs, compared to our Company's Total Consolidated Income and Restated Consolidated net profit of Rs. 1978.33 Lakhs and Rs. 61.23 Lakhs respectively, over previous year ended i.e. March 31, 2020.

VertexPlus' goal is to build long-term sustainable business relationships with customers to generate increasing revenues. It plans to continue to expand the scope and range of current services provided to our existing customers by continuing to build expertise and extending capabilities. Leveraging market skills and relationships is a continuous process in the organization and the skills that it imparts in its human resources give excellence to customers. The company aims to do this by leveraging marketing skills and relationships and further enhancing customer base

Vertexplus ensures quality and time delivery in the most cost-effective manner to determine the success of complex enterprise projects through five delivery models:
Off-shore Model, On-site Model, Hybrid Model, Global Model, Strategic Partnerships